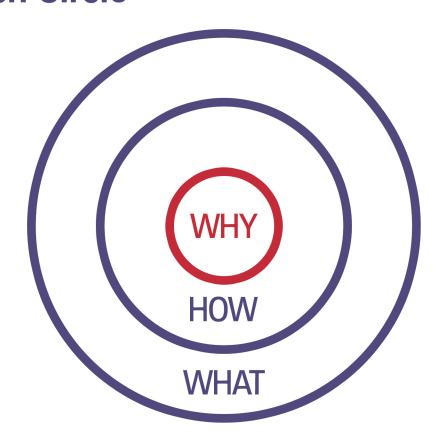


## The Golden Circle



## What

Every organization on the planet knows WHAT they do. These are products they sell or the services they offer.

## How

Some organizations know HOW they do it. These are the things that make them special or set them apart from their competition.

## Why

Very few organizations know WHY they do what they do. WHY is not about winning a Greek Week contest or Buchanan Cup. That's a result. It's a purpose, cause or belief. It's the very reason your organization exsists.